



Subsidiary "Insurance Services of
America, Inc.

G.I. **INC**

Presented by:
Insurance Services of America Inc.
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BROKER SUMMARY OF SERVICES

At INSURANCE SERVICES OF AMERICA INC we prove our value every day with the following comprehensive range of services:

PROVIDE BROKER WITH FULL PRODUCT PORTFOLIO FOR INDIVIDUAL SALES

- i Life Insurance Products \$5,000 up to \$10 million death benefit
 - i Medicare Supplements & Medicare Advantage Plans
 - i Short Term Medical, Indemnity Plans, Dental/Vision
- i Disability Income, Long Term Care, Critical Illness/Cancer/Heart Attack Stroke

RESEARCH AND ANALYZE CLIENT'S NEEDS

- i Full Risk Assessment/Evaluations for the "hard to insure" clients
- i Rate comparisons to be sure you are quoting the BEST rate for your client
- i Back office processing of your applications to get them issued & you PAID!

SURVEY THE MARKETPLACE FOR APPROPRIATE PLANS AND CARRIERS

- i Analyze available carriers and be sure to place client with best plan for their needs
- i Evaluate and compare plans based on clients medical history to be sure you can get a policy issued for your client!

HIGHEST COMMISSION OFFERING

- i We are able to offer you the TOP commission by product type
- i PAID DIRECTLY by the Insurance Carrier with Vested Contract
 - i Advancing available with most carriers if approved

CARRIER LISTING SUMMARY (CURRENTLY; SUBJECT TO CHANGE)

- i AETNA, AMERICAN CONTINENTAL, AMERICAN GENERAL, AMERICAN AMICABLE, AMERICAN NATIONAL, AMERICO, ASSURANT, ASSURITY LIFE, BANNER LIFE, CIGNA, COLORADO BANKERS, EQUITABLE LIFE & CASUALTY, FIDELITY LIFE, FORESTERS, FORETHOUGHT, GUARANTEE TRUST LIFE, HCC LIFE, KEMPER, LINCOLN FINANCIAL, MEDICO, MUTUAL OF OMAHA, MUTUAL TRUST, NATIONAL GENERAL, NORTH AMERICAN, PROTECTIVE LIFE, PRUDENTIAL, SETTLERS, SBLLI, TRANSAMERICA, UNITED HOME LIFE, UNITEDHEALTHCARE/ONE, UNITED OF OMAHA, VOYA

WEBSITE ALLOWS QUOTING, FORMS WITH MOST CARRIERS

- i www.insuranceservicesofamerica.com
- i Life Quoting, Short Term Medical Quoting, Forms for Life carriers – EAPP submission for most carriers via the IPIPELINE